# WHAT SKILLS CAN YOU IDENTIFY?

### **SKILLS EMPLOYERS WANT**

How have you demonstrated this in the past at work, volunteering, in school, or elsewhere?

### **TOP SKILLS desired by employers**

	Verbal communication — Communicating clearly one-on-one or
	to groups
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	Written communication — Communicating effectively in writing
	Honesty and integrity
	Interpersonal — Customer service, good with difficult clients, can
	get along
	Teamwork — working well on teams both as leader and
	participant
	Strong work ethic — going above and beyond what is asked
	Motivation and initiative — being self-motivated
	Flexibility and adaptability — tolerating change well
	Computer — software and hardware, and ability to learn new
	programs quickly
	Analytical skills — take pieces of information and make sense of
	them
	Organizational skills — project management

### SOCIAL SKILLS

	Instructing — Teaching others how to do something
	Negotiation — Bringing others together and trying to reconcile
	differences.
	Persuasion — Persuading others to change their minds or
	behavior
	Service Orientation — Actively looking for ways to help people
	Social Perceptiveness — Being aware of others' reactions and
	understanding why they react as they do
	Active Listening — Giving full attention to what other people are
	saying, taking time to understand the points being made, asking
	questions as appropriate, and not interrupting at inappropriate
	times.

### **CREATIVE SKILLS**

Brainstorming — The ability to come up with lots of ideas about	
a topic	
<b>Originality</b> — The ability to come up with unusual or clever ideas	
about a given topic or situation, or to develop creative ways to	
solve a problem	
Design — Graphic design, aesthetic sensibility	
<b>General troubleshooting</b> — Thinking of creative solutions to	
problems	

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## MANAGEMENT SKILLS

Financial Management — Determining how money will be spent	
to get the work done, and accounting for these expenditures.	
<b>Resource Management</b> — Obtaining and seeing to the	
appropriate use of equipment, facilities, and materials needed to	
do certain work.	
Human Resource Management — Motivating, developing, and	
directing people as they work, identifying the best people for the	
job.	
Time Management — Managing one's own time and the time of	
others.	
Systems Analysis — Determining how a system should work and	
how changes will affect outcomes	
Systems Evaluation — Identifying measures of system	
performance and the actions needed to improve it	
Judgment and Decision Making — Considering the relative costs	
and benefits of potential actions to choose the most appropriate	
one	

### TASK ATTENTION

Focus — The ability to concentrate on one task for a long time	
Multi-tasking — Shifting back and forth between two or more	
activities	

### **OTHER BASIC SKILLS**

Active Learning — Understanding the implications of new	
information for both current and future problem-solving and	
decision-making.	
Critical Thinking — Using logic and reasoning to identify the	
strengths and weaknesses of alternative solutions or approaches	
Learning Strategies — Selecting and using training/instructional	
methods and procedures appropriate for the situation when	
learning or teaching new things.	
Mathematics — Using mathematics to solve problems	
Monitoring — Assessing performance to make improvements	
<b>Reading Comprehension</b> — Understanding written sentences	
and paragraphs in work related documents	
Science — Using scientific rules and methods to solve problems	

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## COGNITIVE/THINKING SKILLS

	Mathematical Reasoning — The ability to choose the right
	mathematical methods or formulas to solve a problem
	Memorization — The ability to remember information such as
	words, numbers, pictures, and procedures
	Mathematical Speed — The ability to add, subtract, multiply, or
	divide quickly and correctly
	Oral Comprehension — The ability to listen to and understand
	information and ideas presented through spoken words and
	sentences
	Problem Sensitivity — Recognizing there is a problem
	Visualization — The ability to imagine how something will look
	after it is moved around or when its parts are moved or
	rearranged
	Written Comprehension — The ability to read and understand
	information and ideas presented in writing

#### **TECHNICAL SKILLS**

	Equipment Maintenance — Performing routine maintenance on
	equipment
	Equipment Selection — Determining the kind of tools and
	equipment needed to do a job
	Installation — Installing equipment, machines, wiring, or
	programs
	Operation and Control — Controlling operations of equipment or
	systems
	Operation Monitoring — Watching gauges, dials, or other
	indicators to make sure a machine is working properly
	Operations Analysis — Analyzing needs and product
	requirements to create a design
	Programming — Writing computer programs for various
	purposes
	Quality Control Analysis — Conducting tests and inspections
	Repairing — Repairing machines or systems using the needed
	tools
	Technology Design — Generating or adapting equipment and
	technology to serve user needs
	Technical troubleshooting — Determining causes of operating
	errors and deciding what to do about it